

Message Text

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BEWT FOR TDAD

E.O. 11652: N/A

TAGS: BEXP, TOP, EIND, RO

SUBJ: MODERNIZATION OF ROMANIA'S CEMENT MILLS

1. SUMMARY: ROMANIA PLANS TO IMPROVE MOST OF ITS CEMENT PLANTS (6 IN MEDGIDIA, ONE IN TASCA, AND SEVERAL OTHERS) AND TO CONSTRUCT TWO NEW ONES. FTO FOREXIM IS NOW SEEKING OFFERS FROM US FIRMS FOR EQUIPMENT AND TECHNOLOGY TO DOUBLE EXISTING CEMENT CAPACITY AT ONE PLANT BY THE ADDITION OF PRE-ROASTING STAGE. IF SUCCESSFUL, THE CONVERSION WILL BE APPLIED TO REMAINING PLANTS. END SUMMARY.

2. ROMANIA NOW USES CLASSICAL ROASTING AND BURNING TO MANUFACTURE CEMENT IN ROTATING KILNS. ENGINEERS BELIEVE THAT THE CAPACITY OF EXISTING KILNS CAN BE DOUBLED BY THE ADDITION OF PREROAST SYSTEMS. GOR HAS DECIDED TO BEGIN CONVERTING IN ORDER TO CONSERVE FUEL. ROMANIA WILL NEED TO IMPORT A HEAT EXCHANGER WITH PREROAST INSTALLATION FOR DECARBONIZATION WHICH CAN BE ADAPTED TO KILNS MANUFACTURED IN ROMANIA HAVING THE FOLLOWING CHARACTERISTICS:

A. DIAMETER 4M; LENGTH 64M; CURRENT CAPACITY 1000 TONS/DAY; AND

B. DIAMETER 5.8M; LENGTH 97M; CURRENT CAPACITY 3500 TONS/DAY.

3. OTHER DATE OF INTEREST TO POSSIBLE SUPPLIERS:

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A. QUALITY OF RAW MATERIAL: HUMIDITY BELOW 1 PERCENT; CONTENTS

OF ALKALIES BELOW 1.5 PERCENT; CONTENTS OF CHLORINE BELOW 0.02 PERCENT;
T;
CACO₃ PLUS OR MINUS 0.25 PERCENT.

B. FUEL: NATURAL GAS WITH 8000-8250 KCAL/CUBIC METER OR
FUEL OIL WITH 9500-9600 KILOCALORIES/KILOGRAM.

C. LOCATION: 20 TO 400M ABOVE SEA LEVEL.

4. ROMANIA WILL TRY TO IMPORT ONLY SUCH PARTS AND EQUIPMENT WHICH CAN NOT BE DOMESTICALLY PRODUCED, MANUFACTUREDST OF THE EQUIPMENT ON THE BASIS OF TECHNICAL DATA OR SHOP DRAWINGS FROM THE FOREIGN COMPANY. ROMANIA WOULD PREFER TO PRODUCE THE NECESSARY FIREPROOF BRICKS AND INSULATION UNDER LICENSE OR ANY OTHER AGREEMENT. FOREXIM WANTS TO FIND POSSIBLE SUPPLIERS THIS YEAR IN ORDER TO BE ABLE TO SIGN CONTRACTS NEXT YEAR. IF THE EQUIPMENT FOR ONE PLANT WORKS WELL THEY WILL IMPORT IT FOR THE REST OF THEIR PLANTS.

5. INTERESTED US FIRMS SHOULD WRITE TO FOREXIM, 111 CALEA VICTORIEI, BUCHAREST, ROMANIA, CITING DOSSIER NUMBER 49234.4002. OFFERS SHOULD INDICATE TYPE AND CAPACITY OF PREROASTING EQUIPMENT, HEAT EXCHANGER AND GRATE COOLERS; SPECIFIC ENERGY CONSUMPTION OF THE HEAT EXCHANGER AND OF THE PLANT AS A WHOLE; QUANTITIES AND RECOMMENDED CHARACTERISTICS FOR FUEL, WATER AND COMPRESSED AIR. OFFERS SHOULD ALSO INCLUDE: TECHNICAL AND MECHANICAL GUARANTEE FOR THE OVERALL PROJECT, DESCRIBING WHICH EQUIPMENT IS ESSENTIAL TO THE GUARANTEE AND WHICH CAN BE MANUFACTURED IN ROMANIA BY PURCHASE OF DRAWINGS; TECHNICAL SUPERVISION OF THE DESIGN, EXECUTION AND START-UP OF THE PLANT AS A WHOLE; AND ANY OTHER SUGGESTIONS FOR EXECUTING THE FIRST AND LATER PROJECTS.
VIETS

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